

HPE Storage Efficiency Analysis Service

HPE Integration and Performance Services

HPE Storage Efficiency Analysis (SEA) consists of an accelerated assessment of your storage environment, providing you with a view of how efficiently your storage infrastructure is being utilized and managed. Based on the results of the assessment, HPE is able to identify immediate opportunities for cost savings or cost avoidance. In addition, HPE will develop a high-level transformation road map based on HPE best practices and the recommended future state. Armed with this information, you can make better-informed business decisions when you consider the purchase of additional IT storage infrastructure.

Service benefits

- Quick, automated
 - Accelerated snapshot of your environment that relies heavily on HPE IP and industry best practices
 - Identification of “low-hanging fruit” for immediate remediation in areas of storage utilization, waste, risk, and service improvements
- Customer data-driven
 - Rapid, automated storage inventory that is utilization-focused
 - Customer maturity survey that compares your organization to similar companies
 - Direct-from-the-source storage reporting
- Cost-effective
 - Review of your existing environment to identify potential inefficiencies and risks
- Practical
 - Prioritized output to achieve increased enterprise storage efficiency
 - Logical, actionable plan
 - Budget rationalization for effort to make changes

Service feature highlights

- Fast discovery
- Prioritized improvements
- High-level recommendations road map



Table 1: Service features

Feature	Delivery specifications
Fast discovery	Automated, agentless discovery of SAN, NAS, and server storage metrics (Customer-configurable in less than 90 minutes)
“Low-hanging fruit”	Prioritized areas of improvement based on estimated efficiency improvements in cost, performance
High-level recommendations road map	Definition of the desired state based on HPE IP and best practices, and high-level recommendations road map for storage infrastructure evolution

Service limitations

Activities such as, but not limited to, the following are excluded from this service:

- Application integration or integration of third-party products or peripherals not included with the system
- Resolution of hardware-related problems encountered during the verification testing process, unless covered by an active Hewlett Packard Enterprise warranty or an applicable HPE Hardware Support agreement

Any services not clearly specified in this document or in an associated Statement of Work are excluded from this service.

Service eligibility

- Up to one (1) data center
- Up to one (1) storage array
- Up to 300 TB raw storage
- Up to 20 hosts

Any parameters outside those stated above require a custom Statement of Work (SOW).

Customer responsibilities

The Customer will:

- Adhere to the licensing terms and conditions as stated by the original software manufacturer or sales agent
- Designate a person from the Customer’s staff who, on behalf of the Customer, will grant all approvals, provide information, and otherwise be available to assist HPE in facilitating the delivery of this service
- Perform other reasonable activities to help Hewlett Packard Enterprise identify or resolve problems, as requested by HPE
- Allow Hewlett Packard Enterprise personnel full and unconditional access to all software products to be supported; if security restrictions apply to any supported systems, the Customer may be required to assume additional responsibilities for maintaining the system and software
- Allow Hewlett Packard Enterprise full and unrestricted access to all locations where the service is to be performed
- Provide all information necessary for Hewlett Packard Enterprise to deliver timely and professional remote support and to enable HPE to determine the level of support eligibility
- Provide a suitable work area for delivery of the service, including access to an outside telephone line, power, and any network connections required



General provisions/Other exclusions

- Hewlett Packard Enterprise's ability to deliver this service is dependent upon the Customer's full and timely cooperation with HPE, as well as the accuracy and completeness of any information and data the Customer provides to HPE.
- The service is delivered as a single, contiguous event. Environments that require multiple engagements over a longer period of time are not included with this service and are available at additional cost.
- Any services provided outside of Hewlett Packard Enterprise standard business hours may be subject to additional charges.
- Portions of the service are delivered remotely or on-site, at HPE's discretion.
- Hewlett Packard Enterprise reserves the right to charge, on a time and materials basis, for any additional work over and above the service package pricing that may result from work required to address service prerequisites or other requirements that are not met by the Customer.
- Hewlett Packard Enterprise reserves the right to re-price this service if the Customer does not schedule and provide for subsequent delivery within 90 days of purchase.

Ordering information

Availability of service features and service levels may vary according to local resources and may be restricted to eligible products and geographic locations. To obtain further information or to order HPE Storage Efficiency Analysis Service, contact a local HPE sales representative and reference the following product number:

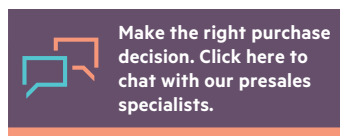
- HL998A1 for HPE Storage Efficiency Analysis Service

Depending on the point of purchase and the requested service-level option, other product numbers may apply. Please consult a local HPE representative or HPE reseller regarding the product number that will best meet your specific needs.

For more information

For more information on Hewlett Packard Enterprise support services, contact any of our worldwide sales offices or visit the following website: hpe.com/us/en/services/consulting.html

Learn more at
hpe.com/services/storage



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