



Virtualize with VMware

Make HPE an advantage for your VMware education

The successful deployment of VMware® technologies in any enterprise relies on a trained workforce. With the combination of our global presence, vast experience in VMware training and HPE Virtual Labs infrastructure, you can trust HPE to deliver a solution for all your VMware training needs. We offer an exclusive curriculum highlighting how to enhance your HPE and VMware infrastructures together. Our competitive pricing and purchase options, such as HPE Care Pack Services for Education and VMware training credits, sets HPE apart from all our competitors and makes HPE the clear choice to address your VMware training needs with excellence.

The right education for the right person

- For administrators: HPE's expertise offers an advantage over our VMware Authorized Training Center (VATC) competitors, helping you to harness the potential of your investment. In addition to a robust virtualization curriculum supporting HPE proprietary technologies, HPE offers all VMware official VMware vSphere®, VMware vCloud®, and VMware View® classes.

Students learn how to:

- Install, configure, and manage VMware environments
- Support, troubleshoot, and enhance performance of VMware environments
- Implement and better manage cloud infrastructure

- For IT operators: Hands-on training that provides an introduction to VMware virtual infrastructure, along with the practical aspects of the day-to-day operator tasks.

- For IT managers: Courses that provide an introduction to virtualization and the capacities of VMware infrastructure, VMware® ESXi™, vCloud, and VMware® vCenter™ Server.
- For partners: Our partners are able to leverage our online offerings, our certification preparation seminar, and our VMware Certified Professional (VCP) exam voucher programs to earn their VCP certification faster at less expense. This means our partners can more efficiently learn to use VMware proprietary tools for consolidation services, capacity planning, and performance tuning in order to increase profit margins for their clients.

Why HPE Education Services

- IDC MarketScape leader 4 years running for IT education and training*
- Recognized by IDC for leading with global coverage, unmatched technical expertise, and targeted education consulting services*
- Organizations perceive that Technology Vendors such as HPE provide better training than dedicated training firms in terms of quality, breadth and depth of offering, certification, delivery, and IT process training in addition to technical training**
- Key partnerships with industry leaders OpenStack®, VMware, Linux®, Microsoft®, ITIL, PMI, CSA, and (ISC)²
- Complete continuum of training delivery options—self-paced eLearning, custom education consulting, traditional classroom, video on-demand instruction, live virtual instructor-led with hands-on lab, dedicated onsite training
- Simplified purchase option with HPE Training Credits

* Realize Technology Value with Training, IDC Infographic 2037, Sponsored by HPE, January 2016

** IDC Buyer Perception of IT Education Providers Survey, January 2014

HPE Education Training offerings support all VMware products

| Data center virtualization and cloud infrastructure | Data center and cloud management | End-user computing |
|---|----------------------------------|-------------------------------------|
| vSphere | vRealize Operations Manager | Horizon View |
| Virtual SAN | vRealize Configuration Manager | Horizon Mirage |
| NSX | vRealize Automation | ThinApp |
| vCenter Site Recovery Manager | vRealize Orchestrator | vCenter Operations Manager for View |
| vCloud Networking and Security | vRealize Log Insight | Horizon Workspace |
| vRealize Log Insight | vRealize Business | |
| vCenter Infrastructure Navigator | vCenter Configuration Manager | |
| | vCloud Director | |

For more details on curriculum, visit hpe.com/ww/learnvmware.

Right training for the New Style of Business

- Learn from the very experts who create, manage, and enhance HPE proprietary technologies and solutions
- Training for the new mega trends of cloud, security, mobility, and Big Data

Key partnerships with industry leaders

- Collaboration and trusted partnerships with industry leaders—VMware, OpenStack, Project Management Institute (PMI), ITIL, Microsoft, and Linux—supporting their training and certification needs

End-to-end training solutions with Education Consulting

- Customized, scalable training solutions complement our standard IT training and address broader more unique business needs including:
 - Skills assessments
 - Management of change services
 - End-user adoption
 - Training content development
 - Custom content

Flexible learning delivery

- Delivering quality and consistent training to a global customer base of different sizes, through worldwide reach in more than 90 countries
- Flexibility to learn through a wide variety of delivery modalities: traditional instructor-led training (ILT), virtual instructor-led training (VILT), self-paced e-learning (SPEL), games, and simulations

- Create online meeting places with our breakthrough cloud solutions-based, feature-rich, Web collaboration tool—HPE MyRoom

Simplified purchase options

- A variety of streamlined purchase options tailored to fit your education and budget needs
 - Pre-purchased training credits—HPE Care Pack Services for Education allow volume purchase of training credits redeemable over a year.
 - Support contract purchase—Purchase training along with your HPE support contract.
 - Per event—Pay only for the course you attend.

A variety of payment modes includes online and over-the-phone purchases.

Learn more at
hpe.com/ww/learnvmware



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