

Technology-Specific Training Credits: HPE Education Services

The success of your organization depends on the knowledge and skill of your people. Trained employees are prepared to make the most of your organization's resources. But when times get tight, training budgets are often the first to go. The long-term effect can be devastating. That's why we offer a program that makes it much easier for you to budget for training—and to protect that budget no matter what happens.

HPE Technology-Specific Training Credits offer you the same training that has made us a leader in technology education, but in a more convenient way.

How HPE Technology-Specific Training Credits work

HPE Technology-Specific Training Credits makes purchasing and managing training related to Hewlett Packard Enterprise products and solutions easier than ever. Here's how it works:

- **HPE Technology-Specific Training Credits** allow you to buy training units for a specific technology of your choice.
- Instead of specific classes under one product number, you can buy training units for a particular technology (for example, for Cloud or for Security), so you don't have to plan upfront about which specific courses you'll need or who should attend and where and when to attend. That gives you real flexibility to make the training decisions that are best for your organization.

- Typically, HPE Technology-Specific Training Credits are purchased along with the Hewlett Packard Enterprise products they support, in one single transaction—which reduces the workload on procurement and allows you to match training with the respective IT investments.
- In effect, you get a prepaid training account that you can redeem, available whenever you need it for topics like cloud, security, HPE ProLiant, HP-UX, HPE Storage, and HPE Networking and more.
- Your Training Credits are available to book for a full year after the date of purchase.

As a senior IT manager, you know that the skill level of the team is an important factor in the success of any new technology and its return on investment (ROI). But there may be times when skill levels are not clear at the start of an implementation process. At times like that, how can you make sure your people get the training they need?

HPE Technology-Specific Training Credits

Service name	Part number
HPE Training Credits for Cloud Services	H9P11E or H9P11A1
HPE Training Credits for Security Services	H9P12E or H9P12A1
HPE Training Credits for Big Data Services	H9P13E or H9P13A1
HPE Training Credits for HP-UX Services	HF382E or HF382A1
HPE Training Credits for Storage Services	HF383E or HF383A1
HPE Training Credits Servers/Hybrid IT Services	HF385E or HF385A1
HPE Training Credits for NonStop Services	HF388E or HF388A1
HPE Training Credits for Switch and Datacenter Networking Services	HH244E or HH244A1
HPE Training Credits for Microsoft® Services	HF387E or HF387A1
HPE Training Credits for VMware® Services	HF386E or HF386A1
HPE Training Credits for Linux® Services	HK771E or HK771A1
HPE Training Credits for ITIL® Services	HK141E or HK141A1
HPE Training Credits for Mobility Services	HH244E or HH244A1



Solution brief

HPE Technology-Specific Training Credits

solve this problem. You simply draw from your training day credits to pay for the courses they need. These credits are prefunded, waiting for you to redeem them. Your staff can get the training you want them to have. And your business can avoid many of the human error problems that stem from simple lack of knowledge.

A leader in technology education

We have built our education services on a solid foundation of experience, content, delivery, and innovation.

• Proven leadership in IT education

- Over 35 years of global training delivery experience, with 10+ years of remote training delivery

- IDC MarketScape leader for IT education¹

• Key partnerships with industry leaders

- OpenStack®, VMware, Linux, Microsoft, ITIL, PMI, CSA, (ISC)²

• Education Consulting for the New Style of Business

- A customized and seamless mix of training and mentoring, that addresses broader more unique business needs

• Right training for industry mega trends

- Cloud, Big Data, Mobility, Security

• Flexible learning delivery

- Delivering quality and consistent training to a global customer-base of different sizes with worldwide access in 90+ countries and 45+ languages
- Instructor-led training (ILT), virtual instructor-led training (VILT), self-paced e-learning (SPEL), hands-on labs, games, and simulations

We deliver the broadest and deepest product and technical training to provide your people with mission-critical and multi-technology expertise. It is carefully designed to give them the skills they need to keep pace with change, increase the availability of your IT environment, and enhance the return on your IT investment.

Now, with HPE Technology-Specific Training Credits, you can buy HPE Education Services in a more convenient, and simpler way.

Terms and conditions

- HPE Technology-Specific Training Credits can be redeemed for any course offered by **HPE Education Services**. Qualifying courses may be found at hpe.com/ww/learn.
- Your purchase of HPE Technology-Specific Training Credits can only be used for training provided by HPE Education Services. For example, Training Credits cannot be used for wireless networking training delivered by Aruba. Qualifying courses are provided at the link above.

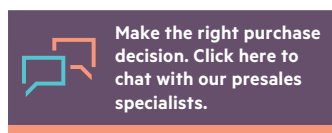
- HPE Technology-Specific Training Credits are redeemable for those courses available in the portfolio associated with the Training Credits you purchased. Courses are redeemed at the rate of one unit of training (for one student) for the purchased technology.

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- If you choose to use your HPE Technology-Specific Training Credits outside of the portfolio you purchased, then the courses will be redeemed based upon the monetary value of the course rather than the number of days.
- The duration of the Training Credits is 12 months; all training must be scheduled prior to expiration of your applicable 12 month period. Once purchased, HPE will provide you with information regarding the start and end date of the 12 month ordering period in which you are required to redeem funds from your Training Credits. “Refills” can be purchased any time during this period; however, those funds are subject to the same expiration date.
- Any unused funds at expiration of your 12 month ordering period are forfeited and no extension beyond expiration is permitted.
- You may only redeem Training Credits for eligible courses that are delivered in the same country of your Training Credits purchase.
- HPE Technology-Specific Training Credits are non-refundable.

Learn more at
hpe.com/ww/purchaseoptions

¹ IDC MarketScape: US Cloud, Security, Big Data, Storage, ITIL/ITSM, Project Management Training Ecosystem, August 2014 Vendor Assessments, IDC #250180, IDC #250186, IDC #250181, IDC #250182, IDC #250185, IDC #250178, IDC #239139.



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