

HPE Datacenter Care

Get the most from your IT and the expertise to guide you further

The HPE Datacenter Care experience

HPE Datacenter Care is a personalized, flexible, and cost-effective relationship-based approach to data center support and operations. It provides you with the resources and care you need to make the most of your IT environment and evolve to **Hybrid IT**—a service tailored to meet your business needs.

HPE Datacenter Care can provide

- An assigned account team with access to local and global experts
- The right level of hardware and software support for all devices
- HPE's enhanced call experience with priority access
- Proactive, optimized, and operational support services options
- Education and Advisory Services options
- Options for Hybrid IT, cloud, and DevOps

The benefits you derive from HPE Datacenter Care

Maximize the value of IT

- Avoid business outages with support for critical workloads
- Receive support aligned to your business needs, to the way that you operate
- Help to optimize IT operations

Agility and innovation

- Move to your preferred style of Hybrid IT, with advisory expertise to evolve safely
- Rely on HPE for routine tasks and free up resource for innovation
- Automate the infrastructure, with support for DevOps

IT stability and security

- Improve IT stability and faster time to resolution with an assigned account team
- Include multivendor support—same as Hewlett Packard Enterprise
- Connect to Hewlett Packard Enterprise to prevent outages before they happen

Get the most from your IT and the expertise to guide you further

- Simplify data center complexity
- Deliver a quality experience to your customers
- Faster time to value
- One accountable partner for your IT environment
- Lowered risk and cost

Learn more at
hpe.com/pointnext

“We are a very delivery-focused business. We don't want to hear about SLAs, we want the support partner to be flexible, responsive, and expert. HPE does what's needed to maintain our business.”

— Alastair Davie, Head of Shared Platforms, Sky

\$29,037

in benefits per 100 users per year

44%

less time spent keeping the lights on

70%

fewer unplanned outages

67%

less revenue lost due to unplanned outages

— “The Business Value of HPE Datacenter Care,”
IDC #US43575817, IDC, February 2018