



HPE Transform to Cloud Workshop

HPE Technology Consulting

The HPE Transform to Cloud Workshop is a highly interactive workshop that is scheduled to run over two consecutive days and which is designed to help customers define a cloud strategy, and identify and address any potential issues to help enable successful strategy execution. The workshop takes a holistic approach by working with your organization to cover topics that are essential to cloud computing, such as governance, security, finance, and transformation planning. These nontechnical, executive-oriented sessions are facilitated by senior HPE consultants who are HPE cloud strategists. They share their experiences and HPE and industry best practices while helping you identify strengths, weaknesses, challenges, and potential specific next steps in your journey to the cloud.

The first day of the workshop is spent discussing the elements of cloud strategy, while the second day is spent building a high-level roadmap. Shortly after the workshop, HPE will present your organization with a follow-up report that includes observations and recommendations.

As part of this service, you will receive:

- A comprehensive, nontechnical exploration of cloud strategy based upon the outcome of the workshop
- Topics presented using large exhibit panels in order to increase interaction
- Workshops delivered in an environment suited for collaboration—offsite from customer offices
- Planning for delivery of the workshop service, including a pre-workshop questionnaire to gather information
- Service follow-up through the presentation of a report that includes observations and recommendations

Service benefits

- Bring key decision-makers together offsite for two days of strategic planning
- Discuss the challenges and opportunities of cloud computing with experienced HPE specialists
- Identify the cloud initiatives that support your business agenda
- Build a roadmap with specific next steps
- Receive service delivery at a mutually scheduled time convenient to your organization

Service feature highlights

- Service planning
- First day of workshop
- Second day of workshop

Table 1. Service features

Feature	Delivery specifications
Service planning	The HPE service specialist will work with Customer remotely to schedule the workshop and identify any pre-delivery requirements, including the identification of any resources for data collection activities, the provision of a questionnaire, as well as any other information the Customer is required to fill out prior to the workshop.
First day of workshop	<p>The structure of the workshop is designed to take the Customer through the end-to-end lifecycle experience of the cloud transformation journey and help the Customer develop an understanding of all the areas that impact on the cloud in their organization. This can enable the Customer's team to work successfully at achieving their vision and integrating cloud services into IT and business services. During the first day of the workshop, HPE will work with Customer toward:</p> <ul style="list-style-type: none"> • Establishing a common understanding of the business context for the cloud • Establishing a common conceptual framework of practices and principles • Addressing the necessary changes to achieve benefits from the cloud • Planning for success through design and implementation • Achieving sustainability, efficiency, and business value <p>During the workshop, HPE will help identify and address enablers, inhibitors, and critical success factors. Throughout the workshop, the HPE consultant will work toward integrating the various aspects of the following critical dimensions:</p> <ul style="list-style-type: none"> • Applications • Economics • Governance, risk, and compliance • Management of change • Service operations • Security • Service portfolio
Second day of workshop	The second day of the workshop focuses on taking the opportunities and challenges that have been identified during the first day and turning them into a potential action plan. HPE will work toward helping the Customer define specific next steps, sequence them, and integrate them with other in-flight projects and planned initiatives. Based upon the outcome of the second day, a roadmap will be documented and presented to the Customer as part of the findings report delivered using webinar-style technologies approximately two working weeks after the workshop is completed.

Service limitations

This service is will be delivered over two consecutive eight-hour days during HPE standard work days excluding weekend days and HPE holidays, and during country-specific standard HPE business hours. Services will be provided at an offsite location chosen by HPE.

The topics and output described are intended to be delivered as part of this workshop; however, actual delivery is limited by the availability of the Customer's attendees and their interactions during the workshop. The workshop topics covered and the report that arises from the service will reflect the actual discussions that occur during the workshop.

Customer responsibilities

The Customer will:

- Assign a designated point of contact for the workshop
- Identify, schedule, and manage the Customer's respective resources related to this project
- Provide pertinent information and requirements outlined in this document
- Provide early notification to HPE if there are any planned changes to the Customer consulting site that will impact HPE's ability to deliver this service

Complete the pre-workshop questionnaire in a timely manner and any other activities identified in the Service Planning Phase

- Actively participate in workshop discussions, preparation, and follow-up activities
- Identify, commit, and ensure participation of the appropriate subject-matter experts as well as key executive-level leaders and decision-makers who would drive or sponsor any initiatives that may arise from this workshop

General provisions/Other exclusions

- Any services not clearly specified in this document are excluded from this service.
- Any services provided outside of HPE standard business hours may be subject to additional charges.

HPE assumes that all information provided by the Customer is accurate. HPE will collaborate with the Customer to determine acceptable estimates for any information that is not available.

HPE's ability to deliver the service is dependent upon the Customer's full and timely cooperation with HPE, as well as the accuracy and completeness of any information and data the Customer provides to HPE.

Upon receipt of an acceptable order, HPE will contact the Customer within 7 business days to organize service delivery. HPE may require up to 30 days to organize resources and begin work.

The scope of this service is limited to the HPE Transform to Cloud Workshop described herein only. No products, licenses, or software will be provided as part of this service.

Deliverables are accepted upon delivery.

HPE reserves the right to charge, on a time and material basis, for any additional work outside the service package pricing that may result from work required to address service prerequisites or other requirements not met by Customer.

Any HPE recommendations are provided with the intention of helping the Customer define and evaluate a potential cloud strategy.

Any implementation of the recommendations that result as output of this service is outside the scope of these services.

Ordering information

Availability of service features and service levels may vary according to local resources and may be restricted to eligible products and geographic locations. To obtain further information or to order the HPE Transform to Cloud Workshop, contact a local HPE sales representative and reference the following product number:

- HL908A1 for HPE Transform to Cloud Workshop

Depending on the point of purchase and the requested service-level option, other product numbers may apply. Please consult a local HPE representative or HPE reseller regarding which product number will best meet your specific needs.

For more information

For more information on HPE Services, contact any of our worldwide sales offices or visit our website at:

www.hpe.com/us/en/services/consulting/cloud.html

www.hpe.com/services/support

