Get more business value from your IT

Hewlett Packard Enterprise and Deloitte

Enabling customers to derive more business value from their IT by delivering services and solutions that improve IT responsiveness and business agility, lower costs, and better enable business performance.

Complementary capabilities

"Our long-standing relationship and go-to-market programs with Deloitte enable us to deliver IT solutions to our joint customers that deliver business value they can see in their bottom line."

– Ken Johnson, HPE Global Alliance Director

Redefining the next generation IT

As businesses are constantly tasked with doing more with less, redefining what their IT can do to improve business agility has become top of mind in addressing many of the challenges they face today:

- Managing exploding data volumes
- Controlling costs
- Monitoring performance
- Meeting regulatory and compliance mandates
- Managing disparate and legacy systems
- Deploying new technology
- And many more

Responding to each of these challenges requires some degree of change and rethinking next-generation IT strategies. Businesses understand that it's not about technology, but it's **ALL** about technology and what IT can do to respond to these challenges.

Trust recognized market leaders

For more than 20 years, many businesses have enlisted HPE and Deloitte—recognized market leaders in professional consulting services[1, 2, 3] and infrastructure—because they want to derive more business value from their IT.

To deliver on this promise, Deloitte leverages its deep industry experience and technical depth, prepackages industry-specific IT

[1] Based on revenue and market share, according to Gartner, 2017

[2] Based on strategy and current offerings, according to Forrester, 2017

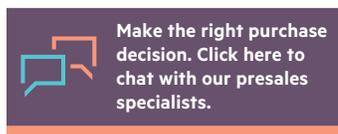[3] Based on capability and strategy, according to IDC, 2017

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solutions such as SAP® and IoT, and delivers the solutions on HPE infrastructure with HPE Pointnext support services and the optional HPE GreenLake flexible consumption model. Together, we can transform your IT—enabling IT to work for you to:

- Improve business agility, making IT more responsive to business needs

- Lower overall costs by improving processes and the time required to complete tasks

- Better enable business performance

Transformative services

Deloitte and HPE can help chart a course to your organizational success. To overcome your toughest business issues and challenge the status quo, you can work with HPE and Deloitte to capitalize on today's transformative IT trends.

Hybrid IT
As an emerging paradigm, Hybrid IT combines traditional IT with public and private cloud computing. As such, Hybrid IT requires a unique vision and strategy developed exclusively for each company.

Deloitte's cloud practice amplifies the value of HPE's technology solutions by providing end-to-end hybrid cloud capabilities and experience, tailored to your business's needs. We handle the complexity so you can concentrate on your business.

IoT
Regardless of your current position about the IoT revolution, our IoT strategy—think big, start small, scale fast—can help deliver your desired results. Leveraging our combined experience in infrastructure and services, we can help create your IoT vision and scale it into an intelligent ecosystem of connected assets that generates insights enterprise-wide.

Turnkey IoT for Manufacturing—Asset Monitoring and Predictive Maintenance—Unlocks value through smart, predictive maintenance within weeks, not months. This pre-tested, pre-integrated solution computes and analyzes condition and performance data

on the factory floor to help increase overall equipment effectiveness, while also lowering production and maintenance costs.

Connected consumer for retail—Using location-based services from Aruba, a Hewlett Packard Enterprise company, we created a connected consumer solution designed to transform brick-and-mortar locations from places to shop to places to engage. Building on a retailer's existing IT system, the solution leverages modular, industry-leading software and hardware components to allow locations to scale from proof of concept to production quickly and with low risk. From retail to restaurants to hospitals and hotels, this solution can help enhance customer engagement, optimize in-store operations, and engineer intelligence and insights for improved margins and ongoing success.

SAP
Today, SAP is the de facto standard for enterprise resource planning (ERP) software. When the time is right to modernize your SAP environment, trust HPE and Deloitte to help.

- **SAP HANA® S/4 Transformation**—Eases your transition from SAP ERP to the SAP S/4 Digital Core.

- **SAP Hybrid IT, the Right Mix**—Assesses the suitability of your SAP S/4HANA® deployment for cloud, and provides the Right Mix of on- and off-premises solutions to build, deploy, and run your SAP S/4HANA environment.

- **Assess, recommend, test**—Assesses your current capabilities, and then defines the business case and requirements. After providing recommendations, we will pilot your S/4 use case in a secure, controlled Deloitte test environment or in your own data center.

Telco
This end-to-end solution helps telco operators jumpstart their virtualization journey and create a scalable, programmable network from virtual network functions (VNF) on-boarding through service operation. The result is complete network transformation with increased agility and reduced operating costs, coupled with fast time to launch.