



HPE Small Business Solutions for Small Office Deployment

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1. How much time can I save by using the small office deployment solution for my new office?

HPE Small Business Solutions for Small Office Deployment is a complete, validated solution that includes compute, networking, and services—eliminating the need to select, validate, and size IT infrastructure from scratch, thus making it easy to set up and manage. This right away saves you time by not having to do those crucial tasks yourself.

Add to that an integral part of the solution, HPE Rapid Setup Software, which simplifies installation and deployment, saving you money by using entry-level technicians to perform the installations and deployments, with fewer errors. Additionally, this simplicity can save a significant time spent installing, setting up, and configuring the hardware and software. You can use that freed up time to run and grow your business.

2. My company fits the user/device profile for the tower offer but my company is going to grow. Which offer can grow with me with the least disruption to my IT experience?

HPE ProLiant ML30 Gen10 Server with HPE OfficeConnect is ideal for single sites of up to 25 employees/50 devices, with the ultimate in simplicity and speed. HPE ProLiant DL20 Gen10 Server with Aruba Central and Instant Access Points is perfect for one or more branch locations with up to 50 employees/100 devices offering better flexibility, more feature sets, and greater functionality.

If you expect to grow into the upper range of users/devices, then HPE ProLiant DL20 Gen10 Server with Aruba Instant Access Points would best suit your business needs. While the HPE ProLiant DL20 configuration could probably handle 100 users with a room to spare, the need to expand beyond 50 might require additional networking, which would depend on the projected networking needs—for instance, one or two additional switches and perhaps more access points.

Aruba Cloud solutions are right-sized for growing businesses to deliver simple-to-use networking that saves IT valuable time and doesn't sacrifice business-class features needed to maximize technology investments and confidently accelerate business growth. Aruba's cloud-managed network solution includes Aruba Central, for easy-to-use wireless and wired management, along with Aruba's portfolio of Instant Access Points and switches.

3. Can this solution grow with me as I integrate the cloud?

Yes. Hewlett Packard Enterprise understands that small offices need business continuity and disaster recovery plans. This involves backing up data on- or off-premises with cloud services from Microsoft® Azure or a managed service provider. The HPE Small Office Deployment solution can be easily extended to a hybrid cloud solution. For more information, visit hpe.com/info/smb/servers.

4. Why should I buy everything from HPE?

There is great value in having one number to call for support, be that for server, networking, or software. Also, our solution is HPE tested and validated for exceptional performance and reliability.

5. Are the management consoles the same for HPE OfficeConnect and Aruba?

HPE OfficeConnect and Aruba use different management consoles. The HPE OfficeConnect OC20 access points can be managed by an HPE OfficeConnect iOS or Android mobile application. By using the mobile application, the customers can get their Wi-Fi network up and running within minutes and monitor the network remotely on the go.

On the other hand, organizations can manage their Instant network locally, in the cloud or on-premises. Aruba Instant Access Points come with a free built-in local management interface that provides visibility into the network. Additionally, organizations can improve management and visibility over multiple distributed branch sites with the Aruba Central, for network management hosted in the cloud.

6. What is HPE Subscription for Servers? How can it help the SMB?

HPE Subscription is a flexible option from HPE Financial Services that packages hardware, software, accessories, and services into a predictable monthly payment.



7. What support is included?

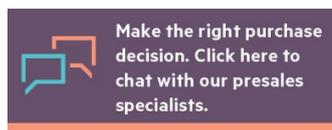
HPE Foundation Care is the default service level for the solution. You may choose to upgrade to higher levels of support and add other services from HPE Pointnext for a better support experience.

8. What are some HPE Financial Services available?

- HPE Subscription: Subscribe to a bundled technology solution for a predictable monthly payment.
- Transition Solutions (for larger/complex projects): Securely retire and recover value from your old equipment. Our expertise gives you peace of mind.
- Transition Solutions (for smaller projects): Ship existing equipment back to HPE and get money back for the technology.

Learn more at

hpe.com/us/en/services/finance-services.html



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