






# Modernize IT Operations

HPE Datacenter Care helps create new business outcomes and value

More than 4000 customers across the globe have modernized IT using HPE Datacenter Care. They know first-hand the value of **optimizing** daily tasks, **integrating** technology for simplified management, and **streamlining** delivery of IT for more cloud-like experiences.

 <p><b>Assigned team</b> Experts that understand your IT and business</p>	 <p><b>Proactive support</b> Tools and best practices that help you get ahead of issues</p>	 <p><b>Inclusive support</b> Complete coverage from edge to cloud</p>	 <p><b>Flexible approach</b> Adapts as you expand and grow</p>	 <p><b>Priority access</b> Personalized support experience</p>
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**But don't take our word for it. See what satisfied customers have to say.<sup>1</sup>**



## Optimize

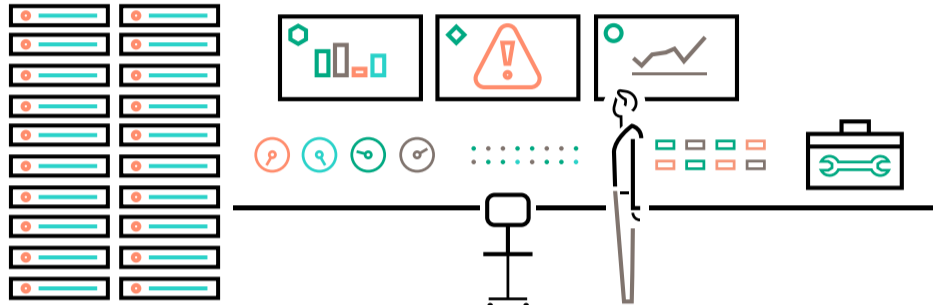
Stabilize, automate, and scale IT operations to simplify day-to-day tasks

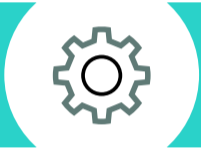
“HPE Datacenter Care has proven to encompass all our requirements in running mission-critical systems ... ensuring that we receive the **best-in-class support** in both proactive and reactive scenarios.”

**Robbie Blake**  
IT Manager, DAA

**Evandro Etchebere**  
IT Manager, Cooperativa Veiling Holambra

“We rely on the HPE Datacenter Care team to ensure improved planning, so we can mitigate risk and get ahead of issues before they happen. HPE Datacenter Care processes help provide **rapid response and resolution to IT issues**, which gives us **peace of mind.**”

<p><b>95%</b> of surveyed organizations rate HPE Datacenter Care's focused delivery of agreed action plans as valuable</p>	
<p><b>60%</b> reduced incident management</p>	




## Integrate

Centralize expertise and remove multivendor complexity

“We improve the response time for data center incidents and planned maintenance windows. We now focus on core business-related projects by using **HPE expertise for multivendor support.**”

**Celio Costa**  
IT Manager, Iron Mountain Do Brasil Ltda

<p><b>97%</b> of surveyed organizations rate HPE Datacenter Care's incident-management process, including 24x7 coverage, as a valuable benefit</p>	<p><b>80%</b> reduced time spent managing vendors</p>	
<p>“We get the needed pair of hands to keep <b>our storage arrays and networks</b> in optimal condition, which would be a very time-consuming task (if not totally impossible) without HPE Datacenter Care.”</p>		

**Jarkko Kytomaki**  
IS Manager, Nokia corporation



## Streamline


Deliver IT ops as a cloud-like experience

“**Proactive problem handling**, sustainable KPI, and **efficiency gain**, crystal-clear support ownership, and no confusion or unnecessary delay.”

**Gordon Fong**  
IT Manager, UBS AG

**Server administrator**  
large enterprise aerospace and defense company

“We have a dedicated multivendor contract ... in-line with our requirements and expectations. **Quality in the delivery** as well as proactive services.”

<p><b>96%</b> of surveyed organizations agree that their HPE Datacenter Care support team cares about their success</p>	
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“Our Account Support Manager has made the management of our environment and communication with HPE **worth using HPE Datacenter Care.**”

**Robbie Blake**  
IT Manager, DAA

**Dial one number for all support**

**98%**

find value in HPE Datacenter Care's assigned HPE support team

“We rely on HPE Datacenter Care to provide critical hardware support for our most important services.”

**Michael Fay**  
System Administrator, Growmark, Inc.

**Be proactive about potential risks**

**96%**

rate HPE Datacenter Care's proactive issue identification and prevention as valuable in supporting efforts to mitigate risks

## It's your turn

Modernize IT from the edge to the cloud with HPE Datacenter Care. Discover how we can simplify and speed up your day-to-day operations.

Visit [hpe.com/services/datacentercare](https://hpe.com/services/datacentercare)

<sup>1</sup> TechValidate, HPE Datacenter Care Customer Survey, May 2018.